

(FW: Kontel activities (University of Bar Ilan - Confirmation Letter

גנאדי סיצי'קוב <gennady.sichikov@biu.ac.il>

ב 21:47 31/01/2022

אל: יוסף סולומון <yosef.solomon@biu.ac.il>; ג'רמי רגנשטיינר <jeremy.regensteiner@biu.ac.il>; הנהלת הנדסה אלקטרומכנית <GavDin <gabbyg@gavdin.co.il>; גבי <elie.maximov@biu.ac.il>; Engineering.Department@biu.ac.il>

שלום ג'רמי ויוסי
מצ"ב מכתב של חברת סימנס לצורך הגשת לוועדת מכרזים, המציין את בלעדיות של חברת קונטאל על מערכות בקרה Desigo Insight שקיימת היום באוניברסיטת בר אילן.

נשלח מה-Galaxy שלי

----- הודעה מקורית -----

מאת: Gabby Gavrieli <Gabbyg@GAVDIN.CO.IL>

תאריך: 20:21 31.1.2022 (GMT+02:00)

אל: גנאדי סיצי'קוב <gennady.sichikov@biu.ac.il>

נושא: (FW: Kontel activities (University of Bar Ilan - Confirmation Letter

ראה מכתב סימנס העולמית .

גבי גברי'אלי | מנכ"ל

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From: Zambujo Das Dores, Luis <luis.zambujo@siemens.com>

Sent: Monday, January 31, 2022 3:00 PM

To: Gabby Gavrieli <Gabbyg@GAVDIN.CO.IL>

Cc: Ambuehl, Michael <michael.ambuehl@siemens.com>; Tamari, Hadas <hadas.tamari@siemens.com>; Knebel, Philipp <philipp.knebel@siemens.com>; Citron, Atzmon <atzmon.citron@siemens.com>

Subject: RE: Kontel activities (University of Bar Ilan - Confirmation Letter)

Dear Mrs. Gavrieli,

I am the BP-INT sales manager and responsible for country Israel. Following your request to Atzmon, I indicate below our feedback.

BP-INT cannot update the confirmation letter provide on May 28th, 2014 because Contel is not anymore the sole and only official Distributor for the Siemens BP Comfort (control products and systems) portfolio in Israel. What we can confirm is that Contel is for sure the official distributor in Israel with a longer experience in our Comfort (control products and systems) portfolio.

Regarding to the Siemens BP solutions installed in University of Bar Ilan, and in particular the legacy management software Desigo Insight, we can also confirm that Contel is the only official distributor in Israel that have been trained by us and have the knowledge to maintain the Desigo Insight management software and to migrate it to the new management software Desigo CC.

In case you would like to clarify any detail about the statement mentioned above, please come back to me.

Best regards,
Luis Zambujo Das Dores

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From: Citron, Atzmon (RC-IL SI) <atzmon.citron@siemens.com>

Sent: Tuesday, December 28, 2021 2:02 PM

To: Zambujo Das Dores, Luis (SI BP DB A&SD) <luis.zambujo@siemens.com>

Cc: Ambühl, Michael (SI BP S RM&BD INT S&BD) <michael.ambuehl@siemens.com>; Tamari, Hadas (RC-IL SI FIN) <hadas.tamari@siemens.com>; Knebel, Philipp (SI BP S RM&BD INT) <philipp.knebel@siemens.com>

Subject: Kontel activities

Dear Luis good day.

Please find enclosed FYI a letter from Gabby Gavrieli Concerning Kontel Automation & Control Ltd sole agreement as Distributor in IL Market.

Gabby as approached us as the University of Bar Ilan Consultant and as part of a new purchasing process they are going through in the University,

In order to carry the process with one supplier only they need to get from us the confirmation that Kontel they are the sole distributor in our market

And only them can carry for the Univ. the services.

Kindly confirmed to us by sending us an updated document the described the status as per today.

Have a Happy new year

With best regards,
Atzmon Citron

Siemens Ltd.

RC-IL SI

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70750 Gedera, Israel

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<mailto:atzmon.citron@siemens.com>

From: Gabby Gavrieli <Gabbyg@GAVDIN.CO.IL>
Sent: Tuesday, December 28, 2021 12:45 PM
To: Citron, Atzmon (RC-IL SI) <atzmon.citron@siemens.com>
Cc: Gennady Sichikov <gennady.sichikov@biu.ac.il>
Subject: בלעדיות

Dear Atzmon

Here attached the exclusive document for contle company , can you provide me a update document ?

Have a nice day .

Gabby Gavrieli | CEO
Mobile: +972-52-5301122
Email: Gabbyg@gavdin.co.il
Web: Gavdin.co.il

